

1. Out Work Everyone!

Out work, out hustle, do more, offer more, show up early and leave late. You have to be willing to do what the other 98% (not millionaires) are not willing to do.



2. Leverage!

Leverage your money; with things like real estate you only have to put up 20%. Leverage your time by meeting with many people at once.

3. Great Advice Only!

Ask for advice ONLY from successful people in their field. There's lots of vice in advice!

4. Positive Attitude!

You control you! You are President and CEO of you. Be positive all the time!

5. Mentor(s)!

If there's a short cut to get to where you want to go, would you take it? Yes! The shortcut is befriending and learning from millionaires. 2% of the population are Millionaires learn from them!



10. Be Nice!

People like to do business with people they like. Be extremely memorable and likable!



6. Learn how to Sell!

There are buyers and sellers. Which one gets to keep the money? You want to be a Millionaire; you need to learn how to sell because that person gets to keep money.

7. Pick a fast growing line of work!

If you could pick a Lamborghini or a Kia to race to the place you are going, which would you chose? In life, if you pick the slow industry you might never be a millionaire.

8. Create revenue streams!

Hard to get rich with only one check coming in. whether it's revenue from rental properties, selling multiple items from multiple manufacturers, your goal is 10s to 100s of checks coming in each and every month!

9. Own a Business!

If you are employed, then have a side business. As soon as you have experience in your field, start your own company. Why? because you are now working for the person that shares your goal of being a Millionaire; You!



by Tim Shiner

11. Be Charitable!

Look around, are most of the charitable people wealthy? The two go hand and hand. You must have the aura of a giver to attract success and wealth!

12. Good Debt Only!

Most fast fortunes are achieved by using good debt. Rental houses are good debt because your renters are paying off your mortgage. Debt on credit cards; who's getting rich? Them or you?



13. Meet New People!

The only difference in who you are today and who you are a year from today is who you meet, and what you read! Meet new, successful people.

14. Read!

Everything you want to know about or do, has been done by someone that is currently a Millionaire! Don't reinvent the wheel, learn from them and replicate what they did.

15. Opportunities with upside!

Never work a job for a set hourly rate or salary! Every opportunity needs to be limitless financially with tips, profit sharing commission, equity, options!



16. Don't Waste Time!

Invest in your knowledge if you have down time. Go see or call on people that can buy your product or service. Selling time and learning time, don't waste time!

17. Get Things Done!

Don't procrastinate! Don't put off; get things done! All my millionaire friends get things done faster than my non-millionaire friends!

18. Solve Problems!

There is no money in No! Inventors solve problems and get wealthy! People that can figure out solutions make more money than people that can't!

19. Set Goals!

Set goals, then work your goals! Have written goals. Declare what you're going to achieve and how you're going to achieve it!

20. Love what you do!

It's true, love what you do and you never work a day in your life! Pick a field you love, and dominate it!

21. Thank you cards!

Thank everybody, and I mean everybody! Sincerely thank customers, thank friends, thank anybody that helps you!

22. Follow up like crazy!

Nothing is easy, nothing happens fast and it normally doesn't happen the first time! Following up is the difference between average and millionaire!

23. Be passionate!

If you're not excited about you and what you're doing, how is anyone else going to be? Be extremely passionate!

24. Whats in it for them?

Forget about your needs. Focus on your customers needs, and you will be wealthy. Constantly look at things from the customer's point of view. Serve them and solve their problems first!

25. Once you're a millionaire!

Help others become one! Like writing a list like this, become a mentor, encourage the next generation.